



Cisco Sales Expert

Provides Cisco and Channel Partner Account Managers with in-depth knowledge of Cisco products and solutions in order to help solve their customers' business problems. Cisco Sales Expert will provide an understanding of the value of Cisco products and solutions to the customer's business, a foundational understanding of the basics of each technology, and the ability to recognize key business opportunity indicators for each technology.

What course should I take

The course which you should take is,

- [CSE - Cisco Sales Essentials](#)

The exam which you should take is -

[CSE # 646-204 - Cisco Sales Expert](#)

For more information on this certification, please call your New Horizons Account Manager on 1300 794 006.